

Lessons Learned *and easily forgotten*

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Supporting innovation in space and on Earth

Lessons Learned from Space ?

- **This presentation highlights human aspects learned from Space projects, human aspects often shadowed by detailed technical, administration or political considerations.**
 - **In all technical domains, technical leaders will have to deal with a very different environment and people's needs from that we know today.**
- Take this opportunity to look at project leadership from a different perspective.**

Project, project team, what is it ?

- Projects are the visible part of space activities, and they underline our ability to lead and develop people's expertise in various fields (System work).
- A project is a task which has a clearly **identified objective** to be reached with finite resources and within a finite time.
 - projects which go on for ever become bureaucracies.
- A project team is a group of people who individually take the project objective as a personal objective and voluntarily agree to work together to make the project a success.
- **These definitions are easily forgotten...**

Key Factors in project success

- **Space & INNOVATION = 99% added value = Human work**
- **Space = Must work first time...**
- **Space project success is always based on team work**
- **Managing successfully projects is leading people:**
 - Continuous interaction with people
 - Identifying factors which hamper progress
 - Helping people to perform
 - Making sure that no mistake gets through
- **Software and Hi-tech projects call on the same skills**

Interacting with people

- **Europe's space community is small :**
 - Highly qualified basis, but wide differences of culture and language.
- **We all depend on others doing their share of work:**
 - Work sharing adapted to the partner's capability,
 - Recognition and respect of the work done by each partner,
 - Helping each other = helping project to succeed.
- **Facing reality**
 - Facts will not go away! => Deal with them honestly.
- **Listening**
 - The solution to a problem is always there...
 - Just look, listen and ask the right questions... to find it.

Factors which hamper progress

- **#1 : a 'Customer' who does not know what he really needs**
 - =>> **unclear objective & rules => diverging project**
 - =>> Let's remember that Project or System engineers are the 'customer' for all technical suppliers...
- **Self imposed constraints, negative thinking, negative talking, looking backward, fear...**
- **Absence or poor bi-directional human communication**
 - E-mail and memo broadcasting trap just adds noise
 - Passing judgment of value on people blocks progress
- **Emotional relations in decision process, personal ambition, hiding errors, posturing + playing “Games”, etc...**
- **All lead to Collective Failure,**
- **All these need to be stopped at once!**

Helping people to perform

- **Reformulate the objective until positively understood**
- **Give people the freedom to do their job!**
 - Extremely important in innovation
 - Often, System Engineering blocks progress by dictating constraints which have no relation to the project objective
- **When something does not work, provide alternatives or even solutions but let the people implement them and succeed.**
- **Stick to the objective, do not accept excuses “yes but...”**
- **Transparency at all levels helps to build confidence**
- **Acknowledge and reward success => positive feedback**

System engineering & the Human factor

- **System engineering is designing “for others to do”:**
 - Set the common objective (end goal) and keep track of it
 - Fuzzy requirements mean more mistakes => “K.I.S.”
 - Design must be achievable and verifiable => S.M.A.R.T.
 - No point in asking for the impossible !
 - Be aware of « Software » as the almighty solution :
 - It is often virtual reality replacing reality... until it catches up!
 - Be as strict in defining software as you are with hardware
 - Sometimes a little hardware can be more predictable than software...

Engineering & the Human factor

- **Mistakes are made all the time:**
Accept that reality and get organised to deal with it.
- **A day without finding a mistake is a day lost !**
 - Set clear criteria to measure progress and detect anomalies
 - Check positively that each function does what it is supposed to do and NOTHING ELSE !
 - Ask yourself and others « where is today's error ? »
 - Be sensitive to the body language of others, it often gives the best warning of up-coming problems.

Complex Systems = Team work

- No one can resolve a complex system alone !
 - Humans have different personalities, each with competences, strengths and weaknesses
 - Team work = summation of strengths and competences
>>do not dwell on weaknesses, we all have some !
 - Team work = trust and open communication between members to reach the common objective
 - Team work place is not a “country club” nor easy life...
- **Teams have to be consciously built for each project, HR is there to provide training and development support.**

Preferred project leadership style

- Acceptance and respect of the competences and responsibilities of all partners despite cultural differences.
- Transparent, Open and Direct Communication in order to:
 - Ensure understanding of the objective to be reached,
 - Encourage upward and lateral communication,
 - Anticipate problems and speeding up resolutions,
 - Provide regular feedback to all participants, share the same vision.
- Be open minded to different approaches to achieve the result.
- Keep the team focused strictly on the end objective.

➤ **Don't shoot people, just solve the problems.**

➤ **No Games ... Be honest and Stay honest.**

I thank you for your attention.